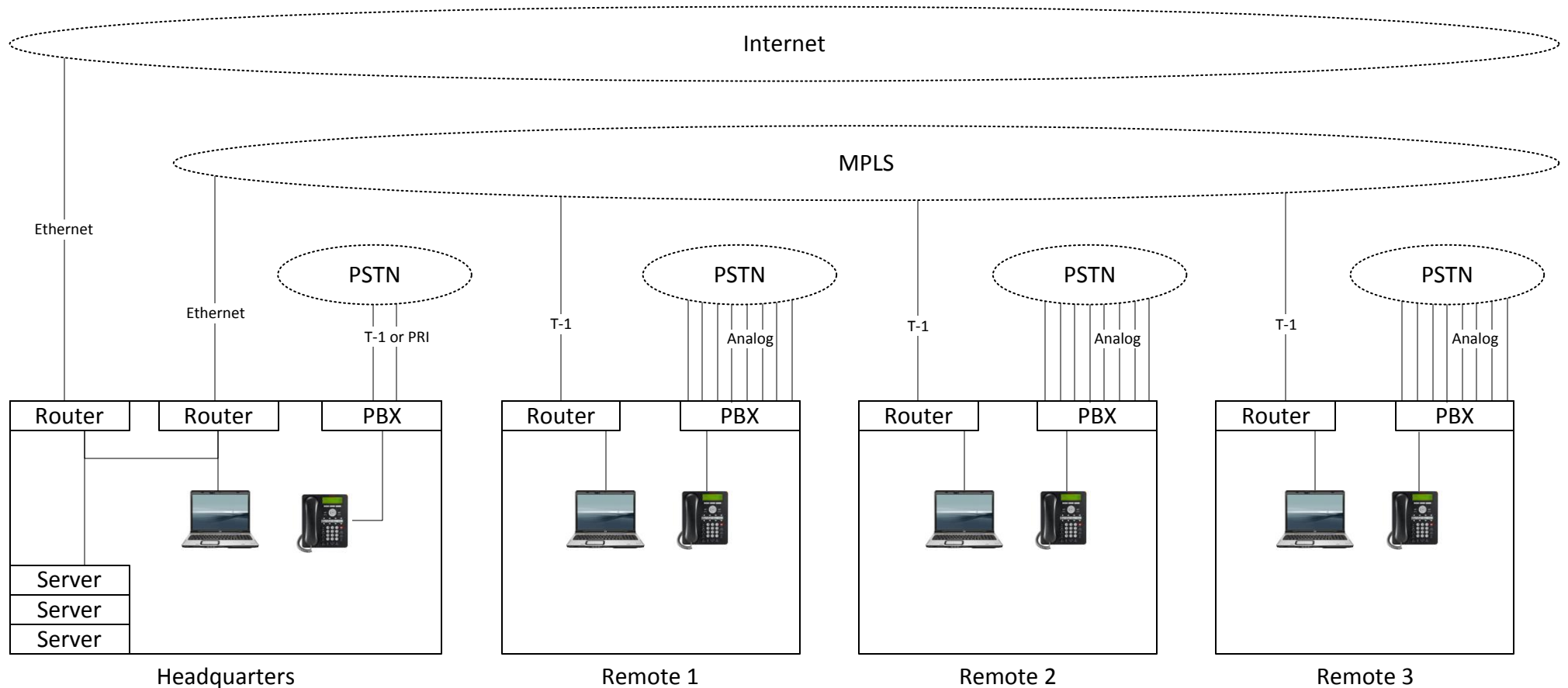


Current: 3 Separate Networks (MPLS/Internet/Voice)

Overview:

- Dedicated bandwidth is expensive because it forces you to pay for voice channels or WAN bandwidth whether you use them or not.
- Three (3) separate networks mean that you have to manage three (3) separate invoices, and multiple circuits coming into each location.
- Additional voice paths take days or weeks to install, and require additional hardware and labor to install.
- Telephone numbers can not be moved from one central office to another.
- Re-routing calls due to a natural disaster or down equipment is done manually with sometimes significant delays.
- Local, interoffice, and long distance calls all have their own separate charges.



Proposed: 1 Converged Network (MPLS/Internet/Voice)

Overview:

- Dynamic bandwidth is less expensive because it allows you to allocate your bandwidth on demand to either voice, Internet, or MPLS traffic. SIP trunks can be shared among all of your sites, eliminating the need to have 1-2 extra lines at every location to avoid busy signals. This can save between 15-30% of the normal monthly service costs.
- Having just one (1) converged network means you only have to manage one (1) invoice and a single circuit coming into each location.
- Adding SIP voice trunks can be done at the drop of a hat, and generally does not require any additional hardware or labor to install. Some carriers allow you to burst up to 20% before they will require you to add more trunks. SIP trunks are also easy to install and run side by side with existing dedicated network.
- Telephone numbers can be moved from one central office, or from one state to another.
- Re-routing calls due to a natural disaster or down equipment is done automatically and many times instantaneously.
- Local, interoffice, and long distance calls can all be included in the flat monthly fee.

